**Gouravjeet Singh Ubhi** (<https://www.linkedin.com/in/gouravjeet>)

gouravjeets@gmail.com || 405-762-2911 || #302, 4383 Tantallon Lane, Memphis, TN 38125

**Work Experience**

**Solutions Analyst** February 2015 - Present

FedEx Services, Memphis TN

* Execute sales territory optimization via GIS for improved workload balance
* Perform data ETL and process execution for sales compensation
* Evaluate current sales compensation process and plan automation
* Initiate optimization of customer segmentation rulebook for APAC via statistical modeling

**Sales Analyst Intern** June 2014 - August 2014

FedEx Services, Memphis TN

* Used SAS/UNIX environment for data analysis
* Assisted on the data purchase decision from a leading data vendor costing $600k per annum
* Designed a revenue prediction model for a set of customers based on project requirements
* Analyzed customer segmentation rules for India and suggested modifications

**Assistant Manager** June 2011 - June 2013

JRC Transport Ltd, Rajnandgaon, CG India

* Planned and successfully executed custom transportation projects based on client’s requirements
* Implemented radio communication and real-time tracking systems on truck fleet for traceability in remote locations
* Prepared forecasts, trend reports and presented to senior management
* Initiated data driven approach to solve truck fleet maintenance issues

**Technological Skills**

Analytical Tools: SAS, IBM SPSS, JMP, R, Hadoop, GridGain, Python(NumPy, SciPy, Pandas)

GIS Tools: TacticianOne, ArcGIS

Databases: Oracle, SQL Server, DB2, Teradata, Access, MySQL, NoSQL

Visualization/Reporting Tools: Tableau, MicroStrategy, Crystal Reports, IBM Cognos

Programming/Scripting: C, C++, Java, Perl, JavaScript, VBA  
Others: Microsoft Office (Word, Excel, PowerPoint etc.)

**Education**

Master of Science in Management Information Systems December 2014

Oklahoma State University, Stillwater OK

Bachelor of Engineering in Computer Science & Engineering May 2011

Chhattisgarh Swami Vivekanand Technical University, Bhilai, India

**Certifications**

SAS Certified Statistical Business Analyst Using SAS 9: Regression and Modeling December 2013

SAS Certified Base SAS Programmer for SAS 9 December 2013

Visa Status: H1B